

YOUR IT & AI DELIVERY PARTNER

Beyond Outsourcing[®]

Your nearshore & offshore partner for software & AI-driven development – for when you need more than developers to deliver on time and within budget.

CHALLENGES

Scaling challenges

Your business can't grow if your IT delivery can't keep up.

01

Missed deadlines

02

Budget overruns

03

Security & compliance risks

04

Lack of AI readiness

05

Growth blocked

Not because of vision, but because delivery fails.

IT-SCALING

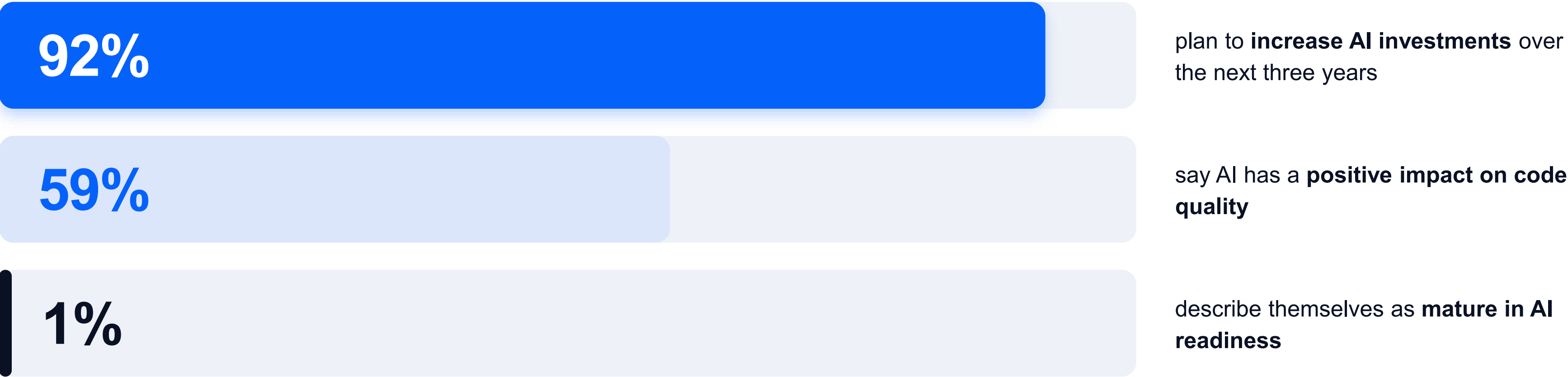
What if scaling could be effortless?

Imagine scaling IT without chaos, risks, or delays — fully under your control.

- ✓ Fast ramp-up with AI
- ✓ Predictable costs
- ✓ German quality standards
- ✓ Full compliance and security
- ✓ A trusted delivery partner by your side

The AI ambition gap

Almost everyone is investing in AI. Almost no one has made it deliver. That distance is where we work.



Source: industry surveys on enterprise AI adoption, 2024.

ABOUT US

Your partner for secure, scalable IT delivery and AI enablement.

- Founded in Germany · Headquartered in Munich

26+

years' experience

180+

IT & AI experts

40+

satisfied customers

GLOBAL PRESENCE

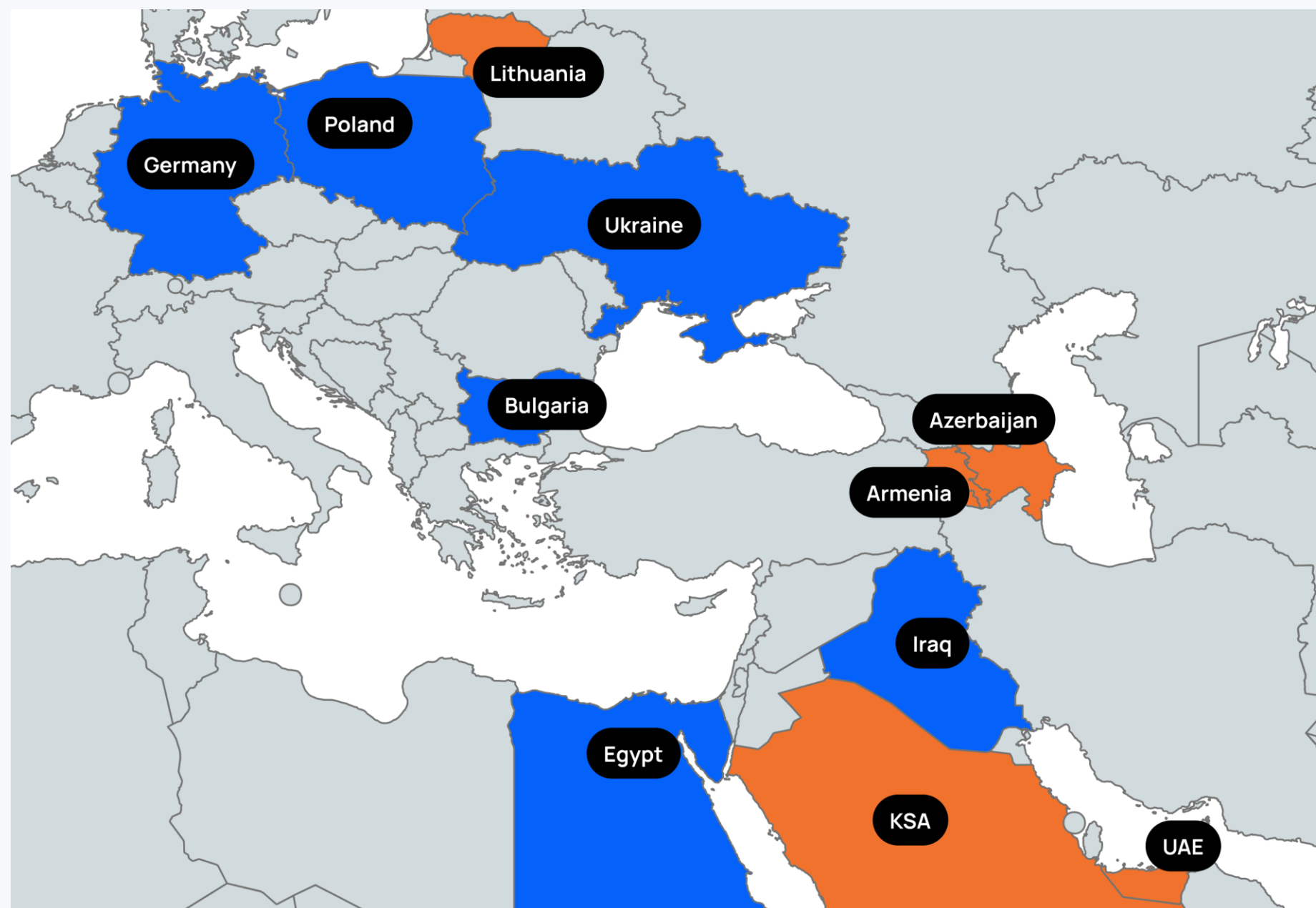
Global presence – local trust

Delivery hubs across Europe, the Caucasus and North Africa — coordinated from our Munich HQ, with remote experts worldwide.

■ Delivery hubs ■ Growth markets

48h

average candidate sourcing time —
German-managed and security-first.



What we stand for

01 Highest IT security with German management

02 Top global IT experts at best conditions

03 Streamlined processes for on-budget & on-time delivery

04 AI enablement for teams, processes and business growth

05 AI-driven development with enterprise-grade quality control

06 Long-term IT partnership with flexible scaling

COMPLIANCE

Certified, audited, continuous



ISO 27001 Data Security

Certified processes for information security.



ISO 9001 Quality Management

Quality management system with regular audits.



EcoVadis Sustainability Rating

Independently rated for responsible business.



Continuous training & reviews

Ongoing training and internal process reviews.

WHAT WE'RE GOOD AT

You can count on our expertise in

AI-Driven Development

Turning AI into practical business impact.

AI Enablement

Making your teams and systems AI-ready.

Software Development

Robust software that moves your business forward.

UX/UI Design

Experiences people actually want to use.

DevOps

Connecting dev and ops for smoother delivery.

Cloud Development

Cloud built for scale, speed, and flexibility.

Agile Project Management

Complex projects, focused and on track.

Cyber Security

Protecting your business where risk begins.

Quality Assurance

Every release meets the highest standards.

Network Security & Infrastructure

Secure, resilient networks that keep you running.

Data Center Management

Critical infrastructure, stable and efficient.

Data Science & Engineering

Data into insights, intelligence, and action.

Accelerate software delivery with AI

Our Development-with-AI model bridges your expertise and manpower gaps — and ends in real adoption, not experiments.

WHAT WE DO WITH AI

- ✓ Agentic strategy & setup
- ✓ Agent personalization & role definition
- ✓ AI-driven SDLC enablement
- ✓ Agentic test automation
- ✓ Multi-agent team design
- ✓ CLI-based prompting workflows
- ✓ Requirements engineering support
- ✓ Enablement engagements

20x

faster than traditional methods — with enterprise-grade quality control at every step.

OUTCOME

Production-ready AI adoption aligned with your business goals.

IMPACT

What you gain

20x

faster software delivery — without weakening security or governance.

✓ Stronger internal capability instead of long-term vendor dependency

✓ A practical path to AI adoption in development, not just theory

✓ More control over IP, process, and code quality

✓ Less delivery friction in modernization and legacy-heavy environments

✓ Flexible execution capacity when your teams need support

✓ Better use of internal engineering capacity

Make your legacy systems AI-ready

We connect legacy ERP, CRM and core applications to secure AI agents — without replacing systems. From isolated AI pilots to productive business workflows, without disruption or risky migration.

01

AI initiatives stay stuck as disconnected pilots that never reach production.

02

Legacy maintenance consumes budget that should go to innovation.

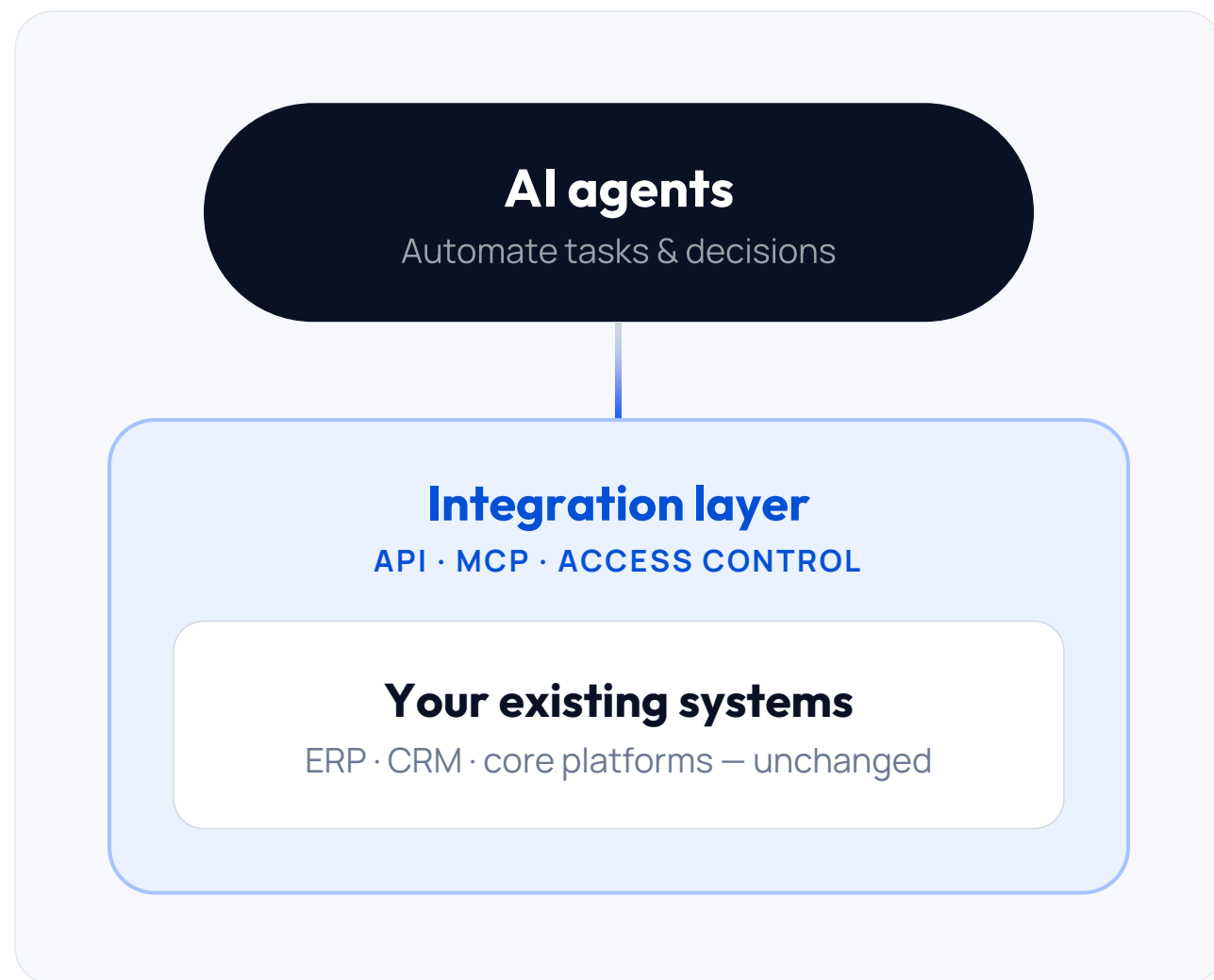
03

"Rip-and-replace" transformation is too expensive and too risky to approve.

"How do we deliver AI-driven business value — without risking the systems that already run the business?"

The question every CIO is being asked right now. We remove that risk first — value follows.

One connection layer. Three parts working together.



AI agents — the value layer

Secure agents automate tasks and decisions in your real business processes — never connecting to core systems directly.

Integration layer — the safe bridge

We expose exactly the capabilities AI needs — via modern APIs and the Model Context Protocol — with authentication, monitoring and governance built in.

Your existing systems — unchanged

ERP, CRM and core platforms keep running exactly as they do today. No migration, no vendor lock-in, no disruption.

WHAT WE ACTUALLY DELIVER

Four ways we put this to work

Not "we do AI." Four specific, repeatable engagements — each solving one part of the connection problem.

01 AI engineering enablement

Your development teams use AI safely and productively — coding, testing, review and requirements — with governance from day one.

02 AI-ready enterprise platforms

Content systems and portals made structured and readable for AI — clean metadata, content APIs and knowledge layers.

03 AI-driven testing & QA automation

Cut manual release testing with AI-assisted visual and functional validation — and structured release reports.

04 Agentic business workflows

Human-in-the-loop AI workflows that create measurable value in existing processes — not just a demo.

Start small: a two-week AI Readiness Assessment shows exactly what's blocking AI adoption in your application landscape — and what it takes to fix it.

What our clients say

“

"K&C has been a reliable partner for several of our projects. We consider ourselves fortunate to work with established and highly skilled professionals that have a clear understanding of our specific business needs and requirements."



Holger Böttcher

Head of Workshop Cloud Service, Robert Bosch

"Facing a major redevelopment with thin resources, we turned to K&C for their 'Agentic First' expertise. They are high-velocity partners."

Ryan Bryers · CTO, SHD Solutions

"Together with K&C we built a flexible, brand-compliant solution that sustainably simplifies our digital processes and makes them scalable."

Leo Schmidt · Senior Software Dev. Manager, Rodenstock

What our clients say

“

They feel like an extension of our company,
not a third-party supplier.

R

Ryan Bryers
CTO, SHD Solutions

"Krusche & Company have always delivered on time. Their customer-centered approach and adaptability contribute to a successful partnership, with collaboration occurring virtually."

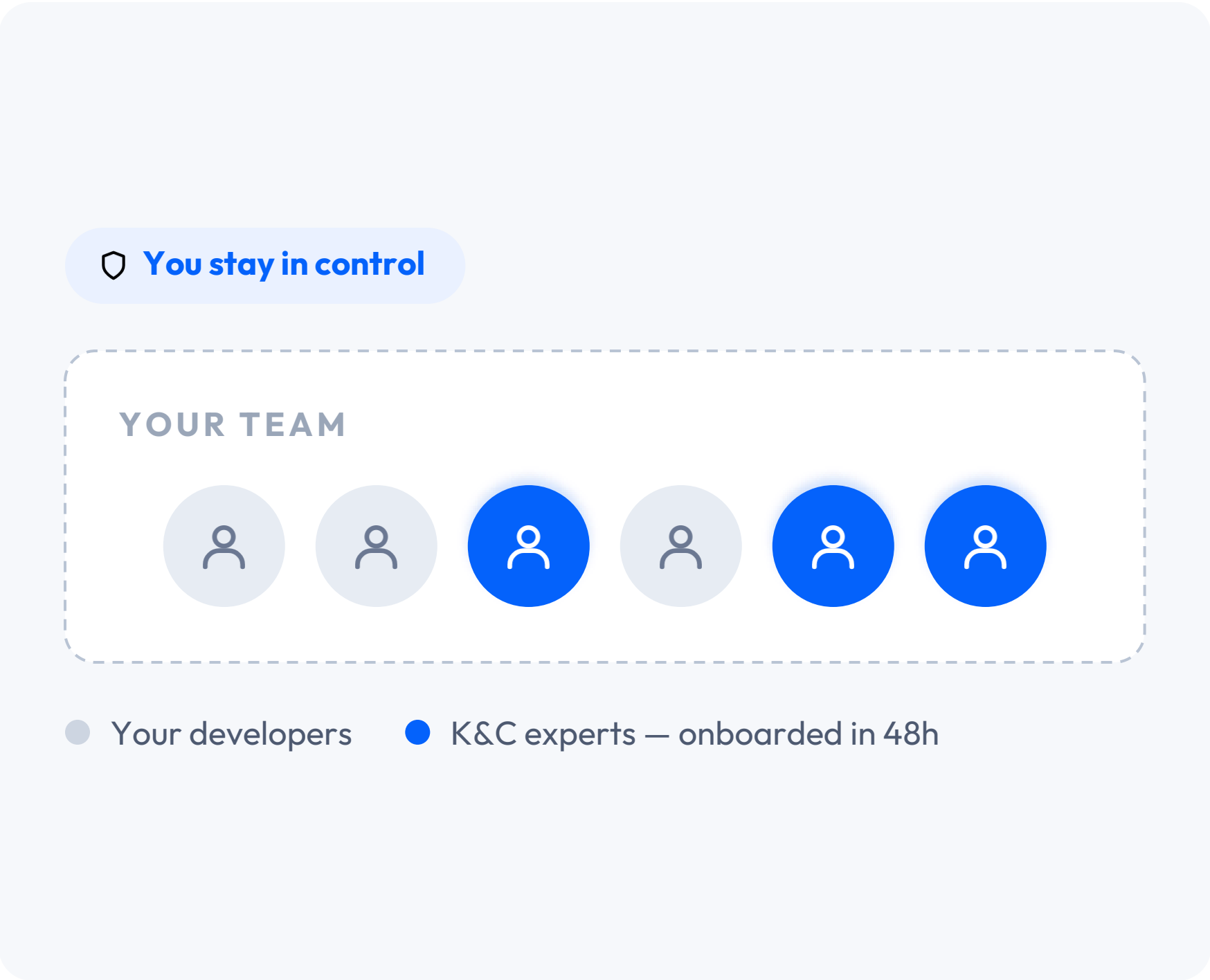
Christian Müller · Head of Comm & Information Service,
Finanz Informatik

"We already knew K&C before our need to ramp up our development team and knew that they are reliable and have experience with a variety of impressive and satisfied customers of different company sizes from enterprises to start-ups like us."

Till Söhlemann · Co Founder, StudySmarter

Team Extension

We plug vetted experts straight into your team. You keep ownership and direction - we add the capacity.



Global talent pool— top-tier IT & AI professionals worldwide.

Customized search— experts matched to your exact project needs.

Seamless onboarding— we manage the whole transition.

Continuous support— for lasting integration and performance.

- Time efficiency
- Flexibility
- Quality assurance
- Cost savings

Delivery Hub

We assemble and manage a complete team that delivers as one unit - you get outcomes against clear SLAs.

 **We run the pod**

K&C-MANAGED POD



Lead



Dev



QA



DevOps



AI

-  Delivery Manager — your point of contact
-  K&C delivery team

Complete team assembly

Full teams with AI knowledge built in.

Efficient management

Streamlined processes, clear comms.

Tailored solutions

Teams shaped to your requirements.

Close partnership

Growing and adapting with your needs.

Reduced overhead

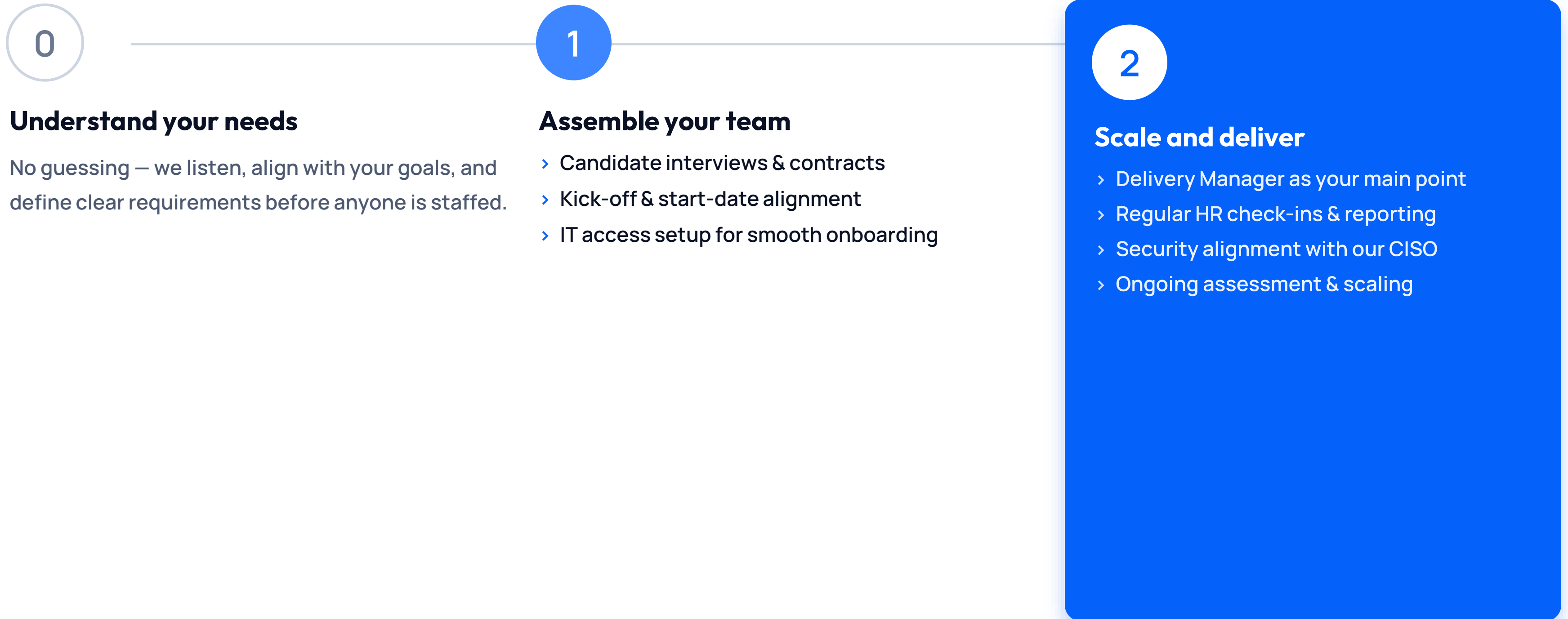
Seamless delivery

Ensured SLAs

Budget control

Our delivery model

A proven path to scale fast and deliver safely — for Team Extension and Delivery Hub alike.



SUCCESS STORIES

Trusted by industry leaders



Sparkasse Finanz Informatik

Internet Banking, Payment Architecture,
Implementation, Management

Team: Up to 20

26 years



BOSCH

Flottenmanagement, IoT Multi-Cloud
Architecture, Development, QA, DevOps

Team: Up to 15

13 years



Informa

Global event and knowledge agency
Management, Development, QA, Architecture,
DevOps

Team: Up to 30

10 years



Nestle

Global CMS nutrition / Baby & me
Management, Development, QA

Team: Up to 30

9 years



RWE

Development integrative Controlling System,
Web-Portal

Team: Up to 5

4 years



Mydays

Development QA, DevOps

Team: Up to 8

2 years

01

47

automated test scenarios

35

API endpoints covered

18

UI components modeled

Duration

Since 2024

Team

8 experts

SUCCESS STORY

01 / 20

AI-Driven Software Development & QA Automation

THE CHALLENGE

Modernize a long-standing desktop solution into a future-proof web platform — without slowing innovation or compromising quality.

OUR SOLUTION

- ✓ Built a modular architecture inspired by DDD principles.
- ✓ Defined clear templates and guidelines for AI-assisted development.
- ✓ Created a clean workflow where developers and AI tools work as one.

Cursor

Copilot

React

Playwright

BDD/ Gherkin

GitHub Actions



[Read on our website](#)

What SHD achieved in a few months

MVP delivered & validated

A fully functional MVP in a short timeframe — with excellent feedback at SHD's forum event in Germany.

Scalable, AI-friendly architecture

A modular, DDD-inspired platform where developers and AI tools collaborate efficiently.

Complete automated QA framework

47 scenarios, 18 UI components and 35 API endpoints — fully integrated into CI/CD with parallel execution.

Significant efficiency gains

AI-assisted coding turned the workflow into "prompt, generate, review, refine" — accelerating delivery across teams.

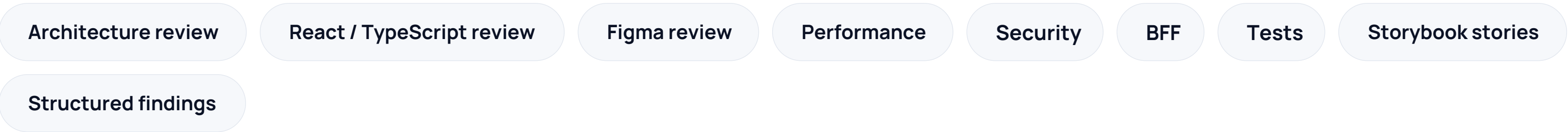
"Their speed and quality are so high that our engineering now outpaces our product requirements. They aren't just developers, they are high-velocity partners."

Ryan Bryers · CTO, SHD

AI as an engineering multiplier

AI creates real impact only when the engineering setup around it is structured enough. The work wasn't "using AI to write code" — it was building the architecture, conventions and reusable skills so AI works safely inside the team's workflow.

CUSTOM AI SKILLS BUILT FOR SHD



Standardized how AI agents review, generate and improve work — instead of relying on one-off prompts.

"The biggest shift was moving from AI as a coding assistant to AI as part of the engineering process. Once we had clear skills, review rules and reusable workflows, the team could delegate repetitive implementation and review tasks much more confidently."

Agentic delivery in action

One Storybook epic, planned for two weeks — delivered with a fanout of parallel AI agents and moved straight into team review.

22

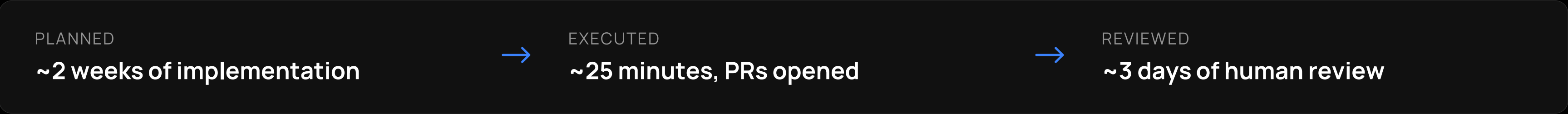
Jira tickets completed in ~25 minutes

16

AI agents working in parallel

~70%

faster end to end — ~2 weeks became ~3 days



AI compresses repetitive delivery work — humans remain responsible for quality, architecture and product judgment.

AI at Scale, Without the Downtime

THE CHALLENGE

Deliver high-availability, fault-tolerant infrastructure for real-time AI — scalable and secure, with continuous updates and no downtime.

OUR SOLUTION

- ✓ Built a hybrid cloud setup optimized for AI workloads.
- ✓ Used Kubernetes, Docker and load balancing for uptime and flexibility.
- ✓ Added monitoring, logging and scalable storage for future growth.



Test Management for a Consumer-Electronics Retailer

2,700

test cases coordinated

THE CHALLENGE

Stay competitive with dynamic pricing and automation — while replacing and integrating a complex PIM system.

Duration: **Since 2019**

Team: **2 experts**

OUR SOLUTION

- ✓ Implemented a new PIM system.
- ✓ Ran comprehensive test and defect management.
- ✓ Coordinated and executed 2,700 test cases.

SAP Exasol Tableau JIRA



04

100+

secure microsites

Duration

Since 2017

Team

12 experts

SUCCESS STORY

04 / 20

From Complexity to Clarity: Nestlé's Digital Challenges

THE CHALLENGE

Align brand needs with corporate security, standardize global platforms with room for local customization, and ship 100+ assets fast.

OUR SOLUTION

- ✓ Formed a scalable 15-person expert team.
- ✓ Built reusable Drupal modules to boost efficiency.
- ✓ Delivered 100+ secure, customized microsites and apps.

Drupal

React

Twig

Vue.js



Read on our website

Zero-Downtime Revolution: Informa's Transformation

THE CHALLENGE

Enable zero-downtime updates with safe testing and fast rollbacks, smooth traffic switching, and compliance at low cost.

OUR SOLUTION

- ✓ Adopted Blue/Green deployment for seamless releases.
- ✓ Prioritized critical components with thorough testing.
- ✓ Ensured risk-free deployments across 8+ services.



Powering Bosch's Global Booking Platform

10 yrs
platform lifecycle

THE CHALLENGE

Build a multi-language, white-label booking platform with seamless integration — built to evolve over a 10-year lifecycle.

Duration: **Since 2015**

Team: **15 experts**

OUR SOLUTION

- ✓ Formed a 9-person team with Scrum-of-Scrums coordination.
- ✓ Developed a flexible, white-label booking solution.
- ✓ Built partner tools for services, pricing and bookings.

Angular

Java

Spring



07

5 mo

concept to launch

Duration

5 months

SUCCESS STORY

07 / 20

From Paper Trails to Digital Pathways

THE CHALLENGE

Navigate complex funding programs with limited resources — a simple, budget-friendly platform under tight grant deadlines.

OUR SOLUTION

- ✓ Defined clear goals and an intuitive, user-focused UI.
- ✓ Delivered a fast, scalable Vue.js app in 5 months.
- ✓ Integrated collaboration, templates and knowledge sharing.

Vue.js



Read on our website

Scaling Smart: Frontend Team Doubled in Months

THE CHALLENGE

Scale the Angular frontend team fast without slowing product focus — experts who keep speed and quality high.

OUR SOLUTION

- ✓ Supplied experienced Angular developers with fast onboarding.
- ✓ Scaled the team from zero to several devs in months.
- ✓ Integrated into agile workflows and freed the core team.



devs onboarded fast

TEAM
5 experts

Angular



Read on our website

From Legacy CRM to SaaS Powerhouse

80% automated test coverage

THE CHALLENGE

A legacy CRM that couldn't scale to SaaS, QA done by developers causing delays, and slow manual testing.

Duration: **Since 2015**

Team: **40 experts**

OUR SOLUTION

- ✓ Migrated to microservices and automated testing.
- ✓ Introduced a dedicated QA team with unified tools.
- ✓ Reached 80% coverage and fast bi-weekly releases.

Java

React

Spring



10

3

embedded full-stack devs

Team

3 experts

SUCCESS STORY

10 / 20

A Team That Adapts Like Yours

THE CHALLENGE

Personalize ads via behaviour tracking and add dev capacity without disrupting core teams across a shifting stack.

OUR SOLUTION

- ✓ Embedded full-stack devs with tailored onboarding.
- ✓ Provided ongoing AWS training for adaptability.
- ✓ Enabled scalable collaboration within agile workflows.

AWS Services



Read on our website

Global Events, One Platform

THE CHALLENGE

Unify all event brands on a scalable cloud platform with multi-tenant support and AI-driven marketing.

OUR SOLUTION

- ✓ Delivered a unified, white-label marketplace.
- ✓ Migrated infrastructure to AWS with secure user management.
- ✓ Integrated AI marketing and third-party systems.



Modernizing Outdated Tech: A Chartering Platform

3

experts modernizing

THE CHALLENGE

Stabilize an unstable, outdated chartering platform with poor data filtering and no internal dev/QA capacity.

Team: **3 experts**

OUR SOLUTION

- ✓ Fixed stability issues and modernized components.
- ✓ Improved data filtering, speed and the mail system.
- ✓ Provided ongoing support to cut tech debt.

PHP Node.js Java React Elasticsearch



13

100%

microservices migration

Duration

Since 2015

Team

40 experts

SUCCESS STORY

13 / 20

Breaking the Monolith

THE CHALLENGE

A legacy Ember/Groovy monolith blocking scalability and hiring, with high costs and weak DevOps — migrate with zero downtime.

OUR SOLUTION

- ✓ Migrated to React/Node.js microservices on AWS.
- ✓ Improved performance and SEO and cut CI/CD costs.
- ✓ Added monitoring, security and white-label support.

React

Node.js

AWS

Jenkins



Read on our website

From Browser to Pocket — Banking, Anywhere

THE CHALLENGE

Replicate full web banking on mobile with secure, intuitive UX and biometric authentication — fast and cost-efficient.

OUR SOLUTION

- ✓ Built the app with React Native for cross-platform reach.
- ✓ Added custom native modules for biometric security.
- ✓ Delivered key features on time and within budget.

iOS+Android

one React Native build

TEAM
4 experts

React Native

iOS & Android SDKs



Read on our website

Frontend Meets Blockchain: The Ajna Protocol dApp

Web3

secure dApp frontend

THE CHALLENGE

Build a complex, user-friendly Web3 frontend with smart-contract integration, high security and zero downtime.

Team: **4 experts**

OUR SOLUTION

- ✓ Built a secure, responsive React frontend with real-time updates.
- ✓ Integrated Ethereum smart contracts and wallet logic.
- ✓ Delivered testing, onboarding docs and a seamless UX.

React

Apollo

ethers.js

web3



16

100+

expert R&D centre

Team

29 experts

SUCCESS STORY

16 / 20

From Scratch to Scalable — Enterprise R&D Teams

THE CHALLENGE

Build and scale a 100+ expert Liferay R&D centre, align teams and architecture, and ensure smooth handover.

OUR SOLUTION

- ✓ Set up a senior core team and delivered upskilling.
- ✓ Scaled two dedicated nearshore teams rapidly.
- ✓ Unified architecture with seamless handover and support.

Liferay

White-label architecture



Read on our website

From Legacy to Ledger in 21 Days

THE CHALLENGE

Migrate a legacy IP platform to a private Ethereum blockchain with ICO and smart contracts — under tight deadlines.

OUR SOLUTION

- ✓ Built a secure Ethereum private blockchain and smart contracts.
- ✓ Integrated the blockchain with the web portal via REST APIs.
- ✓ Delivered the MVP in just 3 weeks after the workshop.



Global Synergy: Tender Information across Borders

7 experts, multi-country

THE CHALLENGE

Replace in-house gaps with a unified, multi-country tender platform that flexes to regional needs and compliance.

Team: **7 experts**

OUR SOLUTION

- ✓ Delivered a unified, adaptable platform for multi-country use.
- ✓ Built a flexible framework with optimized data filtering.
- ✓ Provided continuous development for stability.

React Node.js



Read on our website

19

15

experts, cloud-ready

Team

15 experts

SUCCESS STORY

19 / 20

From Frustration to Innovation: MyDays' Overhaul

THE CHALLENGE

A simple UI with seamless booking integration, real-time reliability and flexible voucher redemption at high volume.

OUR SOLUTION

- ✓ Built scalable microservices on AWS with smooth integrations.
- ✓ Enhanced UX with flexible redemption and instant delivery.
- ✓ Delivered a reliable, cloud-ready booking system.

React

Node.js



Read on our website

Automating Document Management for Banking

THE CHALLENGE

A complex, inconsistent banking document system with manual processes causing errors, cost and compliance risk.

OUR SOLUTION

- ✓ Analyzed workflows and implemented a streamlined digital process.
- ✓ Introduced automated testing to boost accuracy.
- ✓ Improved efficiency and lowered operational cost.



K&C

Let's go beyond outsourcing®

One partner for IT delivery and AI enablement — German quality, global talent, and your outcomes on time and on budget.

26+

years' experience

180+

IT & AI experts

20×

faster delivery with AI



K&C

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