

Scaling ERP Delivery and Innovation with the Right IT Experts – Fast

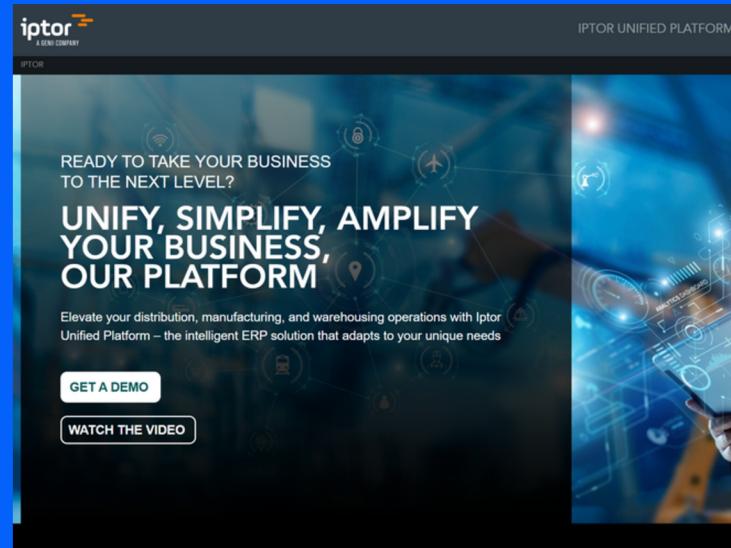
How Iptor accelerated growth, optimized delivery, and unlocked new potential by partnering with K&C for strategic IT staffing.



```
4  # Prevent database truncation of the test environment
5  abort("The Rails environment is running in production mode!
6  require 'spec_helper'
7  require 'rspec/rails'
8
9  require 'capybara/rspec'
10 require 'capybara/rails'
11
12 Capybara.javascript_driver = :webkit
13 Category.delete_all; Category.create
14 Shoulda::Matchers.configure do |config|
15   config.integrate do |with|
16     with.test_framework :rspec
17     with.library :rails
18   end
19 end
20
21 # Add additional requires below this line to support this feature
22
23 # Requires supporting ruby files with custom matchers and
24 # run as spec files by default. You can change this using
25 # in _spec.rb
26 # in _spec.rb will both be required and run in the
27 # end with _spec.rb. You can change these options to
28 # option on the command line or in configuration files
# 'mongoid'
```

About Iptor

Iptor offers the Iptor Unified Platform, an intelligent ERP solution designed to optimize sales, manufacturing, and warehousing operations. Built on the DC1-ERP engine, it provides a modern user experience, flexible cloud or on-premise deployment, and a robust ecosystem of integrations. Iptor's mission is to deliver measurable value to businesses by fostering growth, enhancing efficiency, and enabling adaptation to evolving customer and market demands.



Software Provider



> 300 Employees



International



MERN stack, Java



20 Team members

Challenge

- Struggling to Find Project Leadership:** Iptor had difficulty sourcing skilled project managers through previous suppliers—resulting in stalled ERP implementations and delivery risk.
- High Stakes ERP Delivery Needs:** As an ERP-as-a-SaaS provider, Iptor required experienced leaders to manage implementation lifecycles, budgets, and stakeholder alignment.
- Rising Internal IT Demands:** Beyond customer projects, Iptor needed experts for internal IT initiatives such as infrastructure and data—key to long-term competitiveness.

Solution

- Full Spectrum of IT Roles Delivered:** K&C filled key positions across departments—from project managers and developers to DevOps, QA, analysts, and product owners.
- MERN Stack for Modern UI/UX:** K&C MERN developers supported Iptor's front-end transformation, creating a user-centric SaaS experience on modern tech foundations.
- Support for Internal Tools & Data Initiatives:** From Java debugging to business process analysis, K&C experts enhanced Iptor's internal systems and supported a new enterprise data platform.

Success Story

What began as an urgent need for project managers evolved into a long-term partnership that helped Iptor scale strategically. With every new expert onboarded, K&C proved its ability to deliver quality, speed, and value. Iptor expanded outsourcing across more departments and roles, continuously reducing operational risk and internal workload.

Notably, a K&C-supplied team lead was promoted for outstanding performance. The team contributed not only to technical delivery, but also to UI/UX, business process development, and overall platform innovation. Cost-effective outsourcing helped Iptor contain budgets, while growing their delivery capabilities and launching key new initiatives—like a company-wide data platform and several successful system migrations.

Why K&C?



Quality That Builds Trust: Top-tier talent with the right blend of skills and mindset—earning long-term confidence and repeated requests.



Speed That Matches Business Demands: Fast sourcing and onboarding kept projects moving—critical in agile ERP delivery and internal innovation.



Pricing That Enables Scale: Nearshoring with K&C allowed Iptor to expand without compromise—achieving cost savings and delivery stability.

About Krusche & Company

With over 25 years of experience, Krusche & Company (K&C) is a leading IT outsourcing provider, specializing in web and cloud technologies. Our team of 150+ IT experts operates from six offices worldwide, delivering top-notch services in UX/UI design, software development, cloud development, DevOps, quality assurance, agile project management, and cybersecurity.



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